

LANXESS Q1

New LXS shows visible organic earnings growth

Financial Summary for Investors and Analysts

Q1 2018 Overview of LANXESS Group

		Q1 2018	Q1 2017	Comments
Sales	+7%	€2,565 m	€2,401 m	Driven by Chemtura acquisition and successful raw material price pass through (esp. BUs All and HPM)
EBITDA pre margin	+14% +0.9 pp.	€375 m 14.6%	€328 m 13.7%	Price and portfolio effect
Net Income	+23%	€96 m	€78 m	Net income benefits from a more favorable tax rate and lower deductions for minorities (ARLANXEO)
EPS pre	+32%	€1.33	€1.01	
Net financial debt	+5%	Mar 2018 €2,375 m	Dec 2017 €2,252 m	Due to seasonal working capital build-up and cash out for Solvay acquisition

LANXESS AG
Investor Relations
Kennedyplatz 1
50569 Cologne
Germany

André Simon
Head of Investor Relations

Phone +49 221-8885-3494
Fax +49 221-8885-4944
andre.simon@lanxess.com

Page 1 of 8

Overview Financials

Q1 2018 Financial overview LANXESS Group (as reported)

Strong operating performance, but currencies burden

- Sales deviation yoy: Total +7%
Price -0%, Volume -1%, Currency -7%, Portfolio +15%
(approximate numbers)

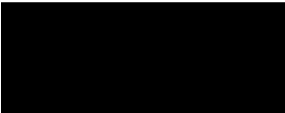


LANXESS AG
Investor Relations
Kennedyplatz 1
50569 Cologne
Germany

André Simon
Head of Investor Relations

Phone +49 221-8885-3494
Fax +49 221-8885-4944
andre.simon@lanxess.com

Page 2 of 8

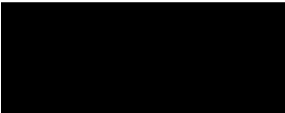
- 
- Ongoing EPDM margin pressure
 - Substantial adverse FX effect
 - Scheduled maintenance shutdown in Singapore
 - EBITDA pre of €111 m (Q1 2017: €144 m)
 - EBITDA pre margin of 14.7% (Q1 2017: 15.2%)

LANXESS AG

Investor Relations
Kennedyplatz 1
50569 Cologne
Germany

André Simon
Head of Investor Relations

Phone +49 221-8885-3494
Fax +49 221-8885-4944
andre.simon@lanxess.com



expectations and views of the company or cited from third party sources. Various known and unknown risks, uncertainties and other factors could cause the actual results, financial position, development or performance of LANXESS AG to differ materially from the estimations expressed or implied herein. LANXESS AG does not guarantee that the assumptions underlying such forward-looking statements are free from errors nor does it accept any responsibility for the future accuracy of the opinions expressed in this presentation or the actual occurrence of the forecast developments. No representation or warranty (expressed or implied) is made as to, and no reliance should be placed on, any information, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and accordingly, no representative of LANXESS AG or any of its

LANXESS AG
Investor Relations
Kennedyplatz 1
50569 Cologne
Germany

André Simon
Head of Investor Relations

Phone +49 221-8885-3494
Fax +49 221-8885-4944
andre.simon@lanxess.com

Page 4 of 8

Income Statement Q1 2018



LANXESS AG

Investor Relations
Kennedyplatz 1
50569 Cologne
Germany

André Simon
Head of Investor Relations

Phone +49 221-8885-3494
Fax +49 221-8885-4944
andre.simon@lanxess.com

Page 8 of 8



LANXESS AG
Investor Relations



Abbreviations:

ADD Additives

All Advanced Industrial Intermediates

HPE High Performance Elastomers

HPM High-HP.44735(e).4.94983(d)-2.43303()-25.347(a)6-5.80207()-2.72366()-7(a).9498G h 7(e).4.94983a-2.72367-1.43303(h).44735(e).4.

LANXESS AG

Investor Relations

Kennedyplatz 1

50669 Cologne

Germany

André Simon

Head of Investor Relations

Phone +49 221-8885-3494

Fax +49 221-8885-4944

andre.simon@lanxess.com

Page 8 of 8