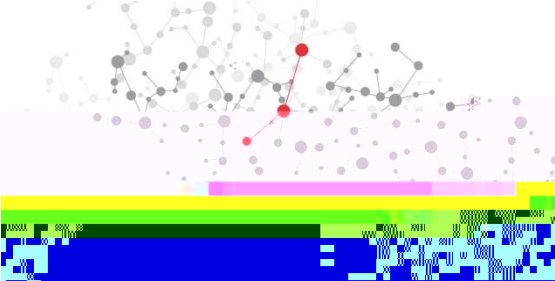


Summary Q3 2015

- f* Another quarter of substantial progress
- f* LANXESS and Saudi Aramco enter into strategic alliance for synthetic rubber business
- f* Sales down 4.3% against prior-year quarter
- f* Selling price adjustments due to lower raw material costs
- f* Volumes down slightly year on year at Group level
- f* Positive currency effect on sales and earnings
- f* EBITDA pre exceptionals increased by 11.9% to €235 m
- f* EBITDA margin pre exceptionals 12.0% against 10.3% for the prior-year quarter
- f* Persistently challenging competitive situation for synthetic rubber
- f* Net income of €41 m against €35 m in previous year
- f*

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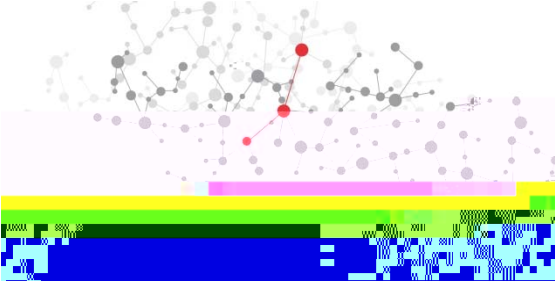
Q3 2015 Business Overview

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Outlook:

LANXESS again raises FY guidance, given early realization of savings – macro environment remains muted

Macro expectations 2015

- f* Tire production: ~2.0% growth; more positive momentum in North America; reduced growth rates in Asia/Pacific
- f* Automotive: ~0.5% growth; North America and Europe strong, while Latin America recedes and Asia stagnates
- f* Agrochemical: ~0.5% growth; Strong growth in EMEA partly offset by receding markets in the Americas
- f*

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Financial Overview 9M 2015

in € million



Income Statement Q3/9M 2015

in € million	Q3 2014	Q3 2015	Chg. in %	9M 2014	9M 2015	Chg. in %
Sales	2,040	1,953	-4%	6,102	6,096	0%
Cost of sales	-1,639	-1,498	9%	-4,844	-4,713	3%
Gross profit	401	455	13%	1,258	1,383	10%
Selling expenses	-186	-190	-2%	-560	-573	-2%
Research and development expenses	-39	-32	18%	-124	-98	21%
General administration expenses	-62	-70	-13%	-207	-202	2%
Other operating income	30	34	13%	95	128	35%
Other operating expenses	-61	-93	-52%	-182	-294	-62%
Operating result (EBIT)	83	104	25%	280	344	23%
Income from investments accounted for using the equity method	1	0	-100%	6	0	-100%
Interest income	0	2	n.m.	2	3	50%
Interest expense	-16	-18	-13%	-57	-52	9%
Other financial income and expense	-13	-20	-54%	-44	-49	-11%
Financial result	-28	-36	-29%	-93	-98	-5%
Income before income taxes	55	68	24%	187	246	32%
Income taxes	-20	-27	-35%	-74	-97	-31%
Income after income taxes	35	41	17%	113	149	32%
of which attributable to non-controlling interests	0	0	n.m.	-2	-1	50%
Net income (attributable to LANXESS AG stockholders)	35	41	17%	115	150	30%
EPS (in €)	0.38	0.45	17%	1.31	1.64	25%

EPS pre exceptiep4-26.9li4-26(4)]TJ€.02--30.8 4 0 961-6.862.1(4 0 961-6.862.1(4 -9.4842 0 434.7 653.4505 Tm -.0188 c 0 2 0 4aTc -.0577 Tw [(Cos)-56.4(t)50.9(ou4842 29753.4505Q Q BT4)



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