



LANXESS AG
Investor Relations
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Financial Overview Q1 2011

in € million

	LANYESS			Perf. Polymers			Advanced Intermed.			Performance Chem.			Others/Cons.		
	2011	2010	%	2011	2010	%	2011	2010	%	2011	2010	%	2011	2010	%
Revenue	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
EBITDA	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
EBIT	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
EBITDA pre excep.	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
EBITDA pre excep. normalized D&A	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
EBIT pre excep.	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
EBIT pre excep. exceptional in EBIT	14	57	24%	14	57	24%	14	57	24%	14	57	24%	14	57	24%
Capex	5	13	>100%	14	14	0%	1	1	0%	39	69	74%	19	40	>100%
Net financial debt**	913	937	3%												

* approximate numbers
 **previous year value as per Dec. 31



Income Statement Q1 2011

in € million		Q1 2010	Q1 2011	Chg. in %
Sales		1613	2073	29%
Cost of sales		-1219	-1551	27%
52%	32%	Gross profit		38%
170	20%	Selling expenses		-142
-31	29%	Research and development expenses		-24
-70	17%	General administration expenses		-60
43	13%	Other operating income		38
-48	14%	Other operating expenses		-42
246	50%	Operating result (EBIT)		164
5	25%	Income from investments accounted for using the equity method		4
2	-33%	Interest income		3
-22	-8%	Interest expense		-24
-12	>-100%	Other financial income and expense		-3
71	35%	Income before income taxes		144
219	52%	Income before income taxes		144
-52	33%	Income taxes		-39
167	59%	Income after income taxes		105
1	0%	of which attributable to non-controlling interests		1
166	60%	of which attributable to LANXESS AG stockholders (net income)		104



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