



LANXESS FY 2010 Financial Summary for Investors and Analysts

- Sales up 40.8% in fiscal 2010 largely due to significant price-volume effect
- EBITDA pre exceptionals nearly doubled to €18 m
- EBITDA margin pre exceptionals of 12.9% tops pre-crisis level
- Net income of €379 m, earnings per share of €4.56
- Solid balance sheet and financing structure
- Net financial debt up moderately to €13 million

LANXESS AG
Investor Relations
51369 Leverkusen
Germany

Oliver Stratmann, Head of IR
Phone +49 214 30-49611
Fax +49 214 30-959-49611
Oliver.Stratmann@lanxess.com

3 0 TDcurr LT5pr0cy tr5.800d 6% 90008e6mon dwst042 0 T2 TD64mT21 m,

Net financial debt up moderately to €13 million 5025pi2 0 TDT4 1 Tot3TT2u5cDT4dfPop7Ixeb



2011 Business environment and outlook

Outlook by segment:

- **Performance Polymers:**

- Strong demand momentum from tires and high-tech plastics expected to be ongoing in 2011, but with lower growth rates
- Further price increases are necessary as input costs rise
- Organic growth: SCP (Jhagadia, IN), PBR (Dormagen, GER, Port Jérôme, FR and Orange, US)

LANXESS AG

Investor Relations
51369 Leverkusen
Germany

- **Advanced Intermediates :**

- Demand from agrochemical customers returns - favorable effects for SGO and BAC expected
- Selling price increases necessary on the back of rising benzene input costs
- Organic growth: BAC (Uerdingen, GER)

Oliver Stratmann, Head of IR
Phone +49 214 30-49611
Fax +49 214 30-959-49611
Oliver.Stratmann@lanxess.com

Page 3 of 7



Financial Overview Q4 2010

in € million

		LANXESS				Perf. Polymers				Advanced Intermed.				Performance Chem.				Others/ Cons.			
		Q4 09		Q4 10		Q4 09		Q4 10		Q4 09		Q4 10		Q4 09		Q4 10		Q4 09		Q4 10	
Q4 10	11 %	277	34%	23%	382	471	23%	3	10	25%	1382	1332	32%	726							
Sales																					
				-4%		2%		1%				11%									
				1%		1%		1%				1%									
				4%		0%		0%				0%									
				0%		0%		0%				0%									
95	20%	11	48	>100%	4	13	>100%	-51	-78	-53%	EBIT				43	78	81%	79			
35	-8%	13	15	15%	22	18	-18%	6	11	83%	Deprec. & amortizat.				79	79	0%	38			
130	11%	24	63	>100%	26	31	19%	-45	-67	-49%	EBITDA				122	157	29%	117			
-4	-33%	6	0	-100%	6	5	-17%	13	14	8%	exceptionals in EBITDA				22	15	-32%	-3			



Income Statement

in € million			Q4 2009	Q4 2010	Chg. in %	FY 2009	FY 2010	Chg. in %
Sales			1392	1832	32%	5057	7120	41%
Cost of sales			-1072	-1421	33%	-3956	-5381	36%
Gross profit			320	411	26%	1101	1739	58%
-176	22%	-530	-646	22%	Selling expenses			-144
-27	4%	-101	-116	15%	Research and development expenses			-26
-101	58%	-235	-298	27%	General administration expenses			-64
51	-9%	237	189	-20%	Other operating income			56
-80	-19%	-323	-261	-19%	Other operating expenses			-99
78	94%	140	607	100%	Operating result (EBIT)			131
Income from investment			-4	-7	-75%	8	16	100%
Interest income			3	2	-33%	17	10	-41%
Interest expense			-27	-20	-26%	-90	-93	-3%
Other financial income and expense			-16	-21	31%	-52	-47	-10%
Financial result			-44	-46	-5%	-117	-114	3%
Income before income taxes			-1	32	n.m.	32	493	>100%
Income taxes			14	-6	n.m.	7	-112	n.m.
Income after income taxes			13	26	100%	39	381	>100%
Share to non-controlling interests			-1	0	-100%	-1	2	n.m.
Share to LANXESS AG stockholders (net income)			14	26	86%	40	379	>100%



Abbreviations:

- BAC Basic Chemicals**
- BTR Butyl Rubber**
- FCC Functional Chemicals**
- ION Ion Exchange Resins**
- IPG Inorganic Pigments**
- LEA Leather**
- MPP Material Protection Products**
- PBR Performance Butadiene Rubbers**
- RCH RheinChemie**
- RUC Rubber Chemicals**
- SCP Semi-Crystalline Products**
- SGO Saltigo**
- TRP Technical Rubber Products**

LANXESS AG
Investor Relations
51369 Leverkusen
Germany

Oliver Stratmann, Head of IR
Phone +49 214 30-49611
Fax +49 214 30-959-49611
Oliver.Stratmann@lanxess.com